

Message Text

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63

ACTION EB-07

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AMCONSUL CALI

AMCONSUL MEDELLIN

UNCLAS BOGOTA 8163

EO 11652: NA

SUBJ: FOREIGN LICENSING OPPORTUNITY: MIDLAND DIVISION,
SEXTER CORP., INDUSTRIAL COATINGS: OPPORTUNITY NO 5-75-042

REF: STATE A-3317

1. LOCAL PRODUCTION OF INTERIOR COATINGS FOR CANS AND EXTERIOR COATINGS FOR BUILDINGS IS CONTROLLED BY PAINT MANUFACTURING COMPANIES AND SOME CAN MANUFACTURING FIRMS. THE TWO MOST IMPORTANT CAN PRODUCERS ARE WHOLLY OWNED SUBSIDIARIES OF AMERICAN TANK COMPANY (ENVASES COLOMBIANOS SA) AND CROWN CORK AND SEAL CO(CROWN LITOMETAL SA) OF THE UNITIES STATES.

2. HOWEVER, THE FOLLOWING COLOMBIAN FIRMS EXPRESSED INTEREST IN OBTAINING FURTHER INFORMATION ON THE PROPOSED LICENSEE AGREEMENT FOR THE PRODUCTION IN COLOMBIA OF INDUSTRIAL COATINGS, SPECIALLY FOR CANS DESTINED FOR THE FOOD INDUSTRY, SUCH AS VEGETABLES, MEAT, TUNA FISH AND JUICES. THERE IS NO LOCAL PRODUCTION OF CANNED BEER:

1. ENVASES ROCK SA
ATTN: MR EFRAIM DIAZ, MANAGER
AVENIDA DE LAS AMERICAS NO 67-21
BOGOTA COLOMBIA

2. ENVASES DIANA LTDA
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ATT: MR ALVARO AREVALO

CARRERA 32A NO 10-94
BOGOTA COLOMBIA

3. ENVASES METALICOS METALIBEC SA
ATT: MR ENRIQUE EDUARDO DANIES, MANAGER
CARRERA 68B NO 18-30
BOGOTA COLOMBIA

EMBASSY HAS SENT MIDLAND'S 1974 ANNUAL REPORT TO THE
ABOVE FIRMS.

3. THE FOLLOWING PAINT MANUFACTURING FIRMS SHOULD ALSO
BE CONTACTED BY MIDLAND:

1. COMPANIA PINTUCO CA
CALLE 29 NO 43A-58
APARTADO AEREO 3479
MEDELLIN COLOMBIA

2. ICO PINTURAS SA
CALLE 4 NO 45-48
APARTADO AEREO 2301
BARRANQUILLA COLOMBIA

4. NO PRODUCERS OF CANNED FOOD AND BEVERAGES ARE
INCLUDED IN THIS REPORT BECAUSE NONE OF THEM
PRODUCE THEIR OWN CONTAINERS.
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